Want to gain more insight and visibility into your AWS account and spend?

Cloud computing requires continuous monitoring, analysis, and adjustment to ensure that you are not wasting resources and that the resources you are investing in are driving your business forward.

Concerns such as uncontrollable spend, difficulty understanding cloud pricing models, failing to right size your environment and keeping pace with AWS innovation are all common cloud consumption pitfalls new adopters may face.

Common cloud spend patterns

Has your organization experienced the headache of these common cloud spend patterns?

"The sharks fin"

- Re-active cuts following high invoices
- Involves big cleanups & culling of potentially valuable projects

"The climb"

- Leakage across deployments, no tidy up
- Avoiding making decisions on RIs & other optimization instruments

"The science experiment"

- Operating is a POC trial mode in the cloud
- Running point projects
- Not often setup for growth

"The delayed mistake"

- No controls in place to spot errors in deployment decisions
- Developer makes a mistake
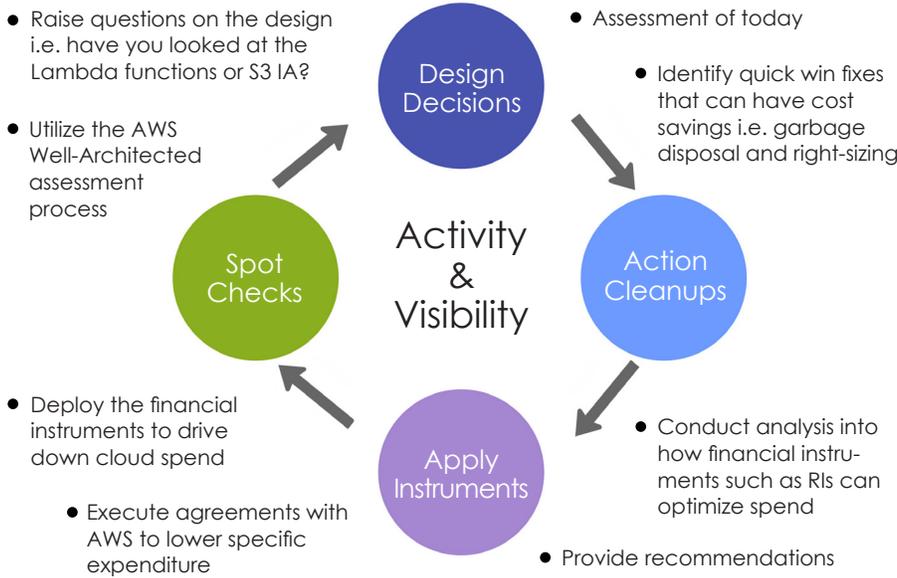- Extended period before action is taken

aws partner network

Premier
Consulting Partner

IoT Competency
DevOps Competency
Big Data Competency
Education Competency
Healthcare Competency
Migration Competency
Microsoft Workloads Competency
Storage Competency
MSP Partner
Public Sector Partner
Marketplace Partner
AWS Channel Reseller

Onica has helped hundreds of companies analyze their AWS services and pricing options to make sure that they are only paying for what they need – drastically reducing their monthly spend.

Cloud Optimization isn't a sprint, it's a journey

Cloud Optimizer provides a continuous cycle of cloud optimization, helping manage your AWS presence by offering insights into resource reporting, infrastructure security, and spend optimization.

Activity & Visibility

- Raise questions on the design i.e. have you looked at the Lambda functions or S3 IA?
- Utilize the AWS Well-Architected assessment process

Design Decisions

- Assessment of today
- Identify quick win fixes that can have cost savings i.e. garbage disposal and right-sizing

Spot Checks

Action Cleanups

- Deploy the financial instruments to drive down cloud spend
- Execute agreements with AWS to lower specific expenditure

Apply Instruments

- Conduct analysis into how financial instruments such as RIs can optimize spend
- Provide recommendations

Why leverage Onica's Cloud Optimizer service?

Cloud Optimizer is the most comprehensive billing and management service for your AWS deployment, providing clear insights into your AWS spend and recommendations on how to save money.
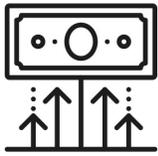
As a top tier AWS Premier Consulting Partner and audited Managed Service Provider, Onica provides expert advice and guidance on maximizing the cost efficiency and spend optimization of your cloud investment – Onica has helped customers save in excess of 37% on their AWS spend.

Cloud Optimizer provides complete access to actionable resource information using best practice guidelines, AWS cost tooling, and usage reporting that's filterable by resource, tag, and group.

Onica adds no charge for this service, as an authorized reseller of AWS, under Cloud Optimizer your billing responsibility transfers from AWS directly to a reseller model through Onica.
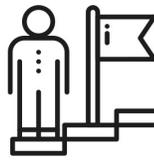
Cloud Optimizer Services

Cloud Optimizer tackles the 'activity' and 'visibility' combination. We're your advocate for healthy cloud consumption.

Trade RIs & extended discounts
Consolidated Buying Power

Ask us anything about spend & consumption
Cloud Concierge Services

On-demand RI analysis & implementation
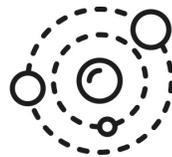**Cloud Financial Analyst**

In-depth cost review & consulting support
Best Practice Recommendations

Cloud Optimizer module
Real-Time Cost Insight

Trends & cost saving recommendations
Monthly Intel Overview & Reviews

Cloud Optimizer module
Usage & Actionable Intelligence

Partner-led support included
AWS Enterprise Support

All customers receive access to the Cloud Optimizer module, additional services are offered in a tiered model based on monthly AWS spend and/or can be purchased for an additional fee.